# **Optimizing Throughput and Cost with Manufacturing Simulation**

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#### Abstract

Electronics assembly can be delivered at competitive market prices only as long as the manufacturing process is continuously improved. Manufacturing companies are mastering with the help of Industry 4.0 and simulation tools: a high degree of variance, continuously shrinking batch sizes, and fluctuations in order volume that are increasingly difficult to predict. The word "simulation" is defined as the computer-based modeling of the operation of a real-world process or system over time. With this definition in mind, it is easy to understand why simulation is ubiquitous in engineering and industrial organizations; imitating a real-world process or system allows experts to study the process or system they are interested in within a controlled environment. Manufacturing simulation allows companies to identify manufacturing bottlenecks and opportunities to increase throughput, identifying cost savings opportunities such as optimization of direct and indirect labor, managing inventory levels, and validating the expected performance of new or existing production facilities or value streams. Manufacturing simulation consists of plant simulation and process simulation. Plant simulation enables studies of material flows, bottleneck analysis at the area and line level, movement optimization, AGV movement simulations, and resource optimization studies. Process simulation enables studies of processes and operations to optimize sequencing of operations, robot and collaborative robots ("cobot") operations, spatial risk analysis when humans are close to robots and cobots, and ergonomics simulation for optimal human movement. Simulation ensures compliance to Lean Manufacturing methodologies and removal of "waste." We answer the question; is manufacturing simulation applicable and effective in electronics assembly manufacturing?

This paper describes the design and implementation of several manufacturing simulation use-cases at an electronics assembly factory in Nanjing, China. This factory has six surface mount lines, fairly high product mix and variants, and also demands some high-volume production. Also, they have integrated circuit (ICT) and system tests, manual assembly lines, software loading stations, box-build cells, packing and labeling, shipping and, aftermarket service and depot repair. The chosen factory is an ideal candidate for testing the effectiveness of manufacturing simulation in electronics manufacturing. We describe the use-cases investigated, the approach, KPIs used to monitor progress, changes made to production, and the results of the theoretical simulation vs. actuals. We will also discuss using the Digital Twin of the factory and processes in additional use cases, such as sales evaluation and estimation validation. Finally, we publish results that may be used as an example of how other factories can use simulation to optimize throughput and cost in their factory to make steps forward in their digitalization journey and remain competitive.

#### Introduction

Electronics assembly can be delivered at competitive market prices only as long as the manufacturing process is continuously improved. Manufacturing companies are mastering with the help of Industry 4.0: a high degree of variance, continuously shrinking batch sizes, and fluctuations in order volume that are increasingly difficult to predict. The word "simulation" is defined as the computer-based modeling of the operation of a real-world process or system over time. With this definition in mind, it is easy to understand why simulation is ubiquitous in engineering and industrial organizations; imitating a real-world process or system allows experts to study the process or system they are interested in within a controlled environment. Manufacturing simulation allows companies to identify manufacturing bottlenecks and opportunities to increase throughput,

identifying cost savings opportunities such as optimization of direct and indirect labor, managing inventory levels, and validating the expected performance of new or existing production facilities or value streams. Manufacturing simulation consists of plant simulation and process simulation. Plant simulation enables studies of material flows, bottleneck analysis at the area and line level, movement optimization, AGV movement simulations, and resource optimization studies. The purpose of value-stream mapping is to identify and remove or reduce "waste" in value streams, thereby increasing the efficiency of a given value stream. Waste removal is intended to increase productivity by creating leaner operations which in turn make waste and quality problems easier to identify. Typically, value-stream mapping is used to visualize all critical steps in a specific process and quantifies the time and volume taken at each stage. Value stream maps show the flow of both materials, capacity calculations and related information as they progress through the process. Process Simulation enables studies of specific processes, cells and operations to optimize sequencing of operations, robot and collaborative robots ("cobot") operations, spatial risk analysis when humans are close to robots and cobots, and ergonomics simulation for optimal human movement. Simulation ensures compliance to Lean Manufacturing methodologies and removal of "waste."

#### **Manufacturing Simulation**

According to Wikipedia, "A simulation is an approximate imitation of the operation of a process or system; that represents its operation over time." "A computer simulation (or "sim") is an attempt to model a real-life or hypothetical situation on a computer so that it can be studied to see how the system works. By changing variables in the simulation, predictions may be made about the behaviour of the system. It is a tool to investigate the behaviour of the system under study virtually....Traditionally, the formal modeling of systems has been via a mathematical model, which attempts to find analytical solutions enabling the prediction of the behaviour of the system from a set of parameters and initial conditions. Computer simulation is often used as an adjunct to, or substitution for, modeling systems for which simple closed form analytic solutions are not possible." In electronics manufacturing most factory simulations are done with combinations of Microsoft Excel models and some software to assist with the complexity of the computation of a dynamic system, which tends to drive relatively limited scenario studies. Typical use cases ideal for manufacturing simulation include:

- How much would additional throughput be gained with an extra shift or resource?
- How much additional throughput would be gained by adding additional cells, stations, etc.?
- Is there a point at which there are diminishing returns with capacity and stations?
- Is my material delivery route ideal for station X or line Y?
- How much buffer is created if I set the conveyor speed to X? Does it lead to additional throughput?
- Is the distribution of parts in manual assembly cells optimal for the expected throughput?
- Are there bottlenecks in the box-build assembly cell due to ergonomic challenges? Material access challenges?
- Can we increase quality by putting a collaborative robot at a station/cell? Are there any risks in the sequence programming?
- And many more.

The process of performing manufacturing simulation requires several steps. Figure 1 outlines a typical workflow.



Figure 1: Simulation process flow

#### Define System

Core to any simulation study is the objective and target of the study. This may be a manual assembly cell, a line, the full factory, the material flow within an area, or even a specific cobot at a station.

#### Map Processes

Mapping or characterizing the system that is the focus of the study requires a methodology. As mentioned earlier, the purpose of value-stream mapping is to identify and remove or reduce "waste" in value streams, thereby increasing the efficiency of a given value stream. Value stream mapping (VSM) is used to visualize all critical steps in a specific process and quantifies the time and volume or throughput taken at each stage. VSM is a lean manufacturing technique to analyze, design, and manage the flow of materials and information required to bring a product to a customer. VSM uses a system of standard symbols to depict various work streams and information flows.<sup>1</sup>

#### Collect and Validate Data

Data that should be collected depends on the objectives of the study and the system to be studied. Typical information collected may include; speed, capacity, volume, throughput, quality, number of units in buffers, etc. Data is collected in a spreadsheet using either Microsoft Excel or similar tools to organize the data on which analysis can be run. The purpose of collecting data and performing the study is to optimize processes and remove waste, thereby optimizing costs for production. The commonly defined types of waste include <sup>1</sup>:

- 1. **Faster-than-necessary pace**: creating too much of a good or service that damages production flow, quality, and productivity. Referred to as overproduction, this leads to storage and lead time waste.
- 2. Waiting: any time goods are not being worked on or transported.
- 3. **Conveyance**: the process by which goods are moved. Referred to as transport, this includes double-handling and excessive movement.
- 4. **Processing**: an overly complex solution for a simple procedure. Referred to as inappropriate processing, this includes unsafe production. This typically leads to poor layout, poor communication, and unnecessary motion.
- 5. **Excess Stock**: an overabundance of inventory which results in greater lead times, increased difficulty identifying problems, and high storage costs.
- 6. **Unnecessary motion**: ergonomic waste that requires employees to use excess energy such as picking up objects, bending, or stretching. Referred to as unnecessary movements, this is usually avoidable.
- 7. Correction of mistakes: any cost associated with defects or the resources required to correct them.

Any endeavor to define which data to collect should have the above wastes in mind, in addition to the data required to analyze and create a simulation model closest to the study objectives.

#### Develop Model

At the Model Development stage is where the benefits of computerized model development and visualization are most apparent. Characterization and entry of the VSM of the study should be done first. Then the table of results should be referenced within the study. At that stage, the manufacturing simulation software can perform its simulations. Most manufacturing simulations use discrete-event simulation techniques.

A discrete-event simulation (DES) models the operation of a system as a (discrete) sequence of events in time. Each event occurs at a particular instant in time and marks a change of state in the system. Between consecutive events, no change in the system is assumed to occur; thus, the simulation time can directly jump to the occurrence time of the next event, which is called next-event time progression, according to Wikipedia's definition. In the real world, time passes continuously. For instance, when watching a part move along with a conveyor system, you will detect no leaps in time. The time the part takes to cover the system is continuous, such that the curve for the distance covered is a straight line. A discrete-event simulation (DES) program, on the other hand, only takes into consideration those points in time (events) that are of importance to the further course of the simulation. Such events may, for example, be a part entering a station, leaving it, or moving on to another machine. One major advantage of DES over time-oriented simulation (continuous or time-step simulation) is performance. Since the program can skip all the moments in time that are not of interest, it is possible to simulate years of factory operation in just minutes. That is particularly useful when you want to simulate different configurations of the same system and make several replications for each configuration.<sup>3</sup>

For our use-cases in this paper, we used Tecnomatix Plant Simulation<sup>TM</sup> software and Tecnomatix Process Simulate<sup>TM</sup> software by Siemens Industry Software. They have the following capabilities that were leveraged to provide the analysis and results:

- Object-oriented models with hierarchy and inheritance
- Open architecture with multiple interface support
- 3D capable visualization (using JT)
- Library and object management
- Discrete-Event Simulation analysis and visualization
- A genetic algorithm for optimization
- Energy consumption simulation and analysis
- Value stream mapping and simulation
- Automatic analysis of simulation results
- Quick scenario definition and iteration
- HTML-based report builder

Also, for this study, NX Line Designer <sup>™</sup> was used to generate the 2D and 3D machine models and line models for visualization. Since Tecnomatix Plant Simulation (Plant Simulation) and Tecnomatix Process Simulate (Process Simulate) can import any 2D and 3D models using the standard JT modeling language, other CAD tools may be used. According to Wikipedia, JT (Jupiter Tessellation) is an ISO-standardized 3D data format for product visualization, collaboration, CAD data exchange, and in some also for long-term data retention. It can contain any combination of approximate (faceted) data, boundary representation surfaces (NURBS), Product and Manufacturing Information (PMI), and Metadata (textual attributes) either exported from the native CAD system or inserted by a product data management (PDM) system. In 2012 JT was officially published as ISO 14306:2012.

Manufacturing Simulation modeling and available related software is an excellent way of analyzing and optimizing dynamic processes. Specifically, when mathematical optimization of complex systems becomes infeasible, and when conducting experiments within real systems is too expensive, time-consuming, or dangerous, simulation becomes a powerful tool. The simulation aims to support objective decision making through dynamic analysis to enable managers to plan their operations safely and to save costs.

## **Develop Scenarios**

Once the simulation results are validated against the real-world data set, within an acceptable tolerance, we now proceed to develop study scenarios. Scenarios are the list of variables to change and investigate results. In some cases, this may include:

- Testing different numbers of shifts
- Testing different numbers of resources (stations, operators, cells, etc.)
- Moving AGV routes
- Changing Kanban locations
- Adding/removing assets
- Adjustments to speeds (conveyor, material delivery, etc.)
- And many more.

Iterating these study scenarios, reviewing the results, and providing management reports would allow simulation studies to provide the value to the organization.

#### **Applicability in Electronics Manufacturing**

The study and related results for this paper were done at Siemens Numerical Controls Ltd. (SNC). Established in 1996, Siemens Numerical Control Ltd., Nanjing is a Joint Venture between SIEMENS and CNGC. Since its establishment, both



companies have made SNC a top-ranking supplier for factory automation systems as well as for machine tool systems. SNC develops and manufactures numerical control systems, drives, HMI and PLC that meet the special requirements of customers in China, southeast Asian countries and international markets according to world-class quality standards. The factory currently employs about 1,300 in its China factories. SNC's production area is about 48,000 m<sup>2</sup>.

The production area consists of:

- 6 SMT machines
- 2 wave soldering machines
- 3 multi-wave soldering machines
- 7 UV coatings machines
- More than 15 assembly lines

#### Use Cases for this study

There were several use-cases identified for this study as part of leveraging manufacturing simulation to improve throughput and cost. Based on initial bottleneck studies performed at the factory, three (3) main areas were identified as opportunities for improvement; 1) Capacity simulation of wave soldering machines, 2) Logistics material flow simulation, 3) UV Coating robot automation.

#### Capacity simulation of wave soldering machine

SNC currently has five (5) wave solder stations that are fed through several manual insertion lines. Their current model did not account for peak loads, conveyor speeds, capacity variances, and a few other factors. They collected data and analytics from the factors during production. Table 1 below describes the quantity of throughput forecasted during the period of the study.

Wave Station	Quantity	Product
S1	7,241	FSA F, FSB
S2	9,811	FSCDE
\$3	9,716	FSAU
S4	14,646	V70, V90, FSAB
S5	9,952	V70, V90, FSCD, CBO
Total	51,366	

#### **Table 1: Initial Throughput forecast**

Figure 2 illustrates the VSM created describing how the different SMT lines (sources) fed the manual insertion lines and on into the wave solder machines.



Figure 2: VSM for Manual insertion lines and wave solder process

The Plant Simulation software reported current state simulation results of 48,485 units produced, rather than the forecasted 51,186 units. The simulation output is illustrated in Figure 3 for both capacity (throughput) as well as utilization.



**Figure 3: Initial Simulation Results** 

It was obvious that production targets would not be met. With the use of the simulation software, the team was able to quickly determine two alternative strategies (scenarios), which were designed and tested. The results of the alternative scenarios are described in Figure 4.

Original		Strategy 1			Strategy 2		
Product Type	Station	Product Type	Station	_	Product Type	Station	
FSA F	S1	FSA F	S3		FSA F	S3	
FSB	S1	FSB	S3		FSB	S3	
ESA LI	53	FSA U	S1		FSA U	S1	
TJA U	55	FSCDE	S4		FSCDE	S2	
FSCDE	\$2	V70V90 FSAB	S2		V70V90 FSAB	S4	
V70V90 FSAB	S4	V70V90			V70V90	C.F.	
V70V90 FSCD/CBO	<mark>S</mark> 5	FSCD/CBO	S5		FSCD/CBO	55	

Figure 4: Study scenarios defined

Both scenarios were input into the simulation software and the resulting output analyzed. The results are in Figure 5. Strategy 1 led to the best throughput.



Figure 5: Capacity/Through simulation results

However, in addition to throughput, utilization should be analyzed to ensure the simulation led to the best of both utilization and throughput factors for the products in the study. The results of the utilization analysis are described in Figure 6.



Figure 6: Utilization simulation results

The next step was to confirm the validity of this simulation. An experiment was conducted according to active production environments and schedules. A real product order will be imported into the model and the simulation result will be compared with the actual results. For a 2-hour run time of actual production, measurements were taken, resulting in the calculated time per station as per Table 2.

## Table 2: Actual results of Wave Station study

Position	Frame Number	A5E	Worker	CT(min)
M1	6	A5E32947774	1	5.71
M2	6	A5E32986969	2	1.875
M3	6	A5E32947829	2	1.36
M4	5	A5E36066425	2	1.428
M5	8	A5E32947785	1	2.608

# Reality Simulation

Output Number	Output Number
21	21
32	32
44	40
42	34
23	22

The deviation between simulation and actual numbers was negligible. For one of the stations, it was large, but acceptable as it was small orders. Improvements in that station were targeted for the next phase of improvements.

Having validated the accuracy of the simulation, the team determined that strategy 1 was ideal. In actual results measured, Strategy 1 did hit the forecasted goals of 51,186 units. This study successfully improved the throughput and developed a simulation model that can be used with all the future order combinations.

#### Logistics material flow simulation

Run time: 2 Hours

The next study is the simulation of material delivery flows for the water spider position. For this next study, one needs to understand first the concept of the "water spider." There are different ways to handle parts and materials when organizing a factory floor, and one interesting option that is part of the Lean Manufacturing methodology is the "water spider." The water spider is a term that refers to a specific person whose main job is to make sure that materials are supplied to where they are needed. While this is mainly a material replenishment position, it offers a bit more flexibility, and some additional benefits if well-implemented. The rationale behind having such a person is to allow the rest of the personnel to devote their full attention to tasks that add value to the process. This also highlights how much transportation waste and inefficiency exists in the process by isolating it all into one or more positions. To the untrained eye, a water spider might look like a free floater

that does a variety of tasks, besides making sure materials are properly stocked everywhere. It's easy to get the misleading feeling that this is a bit of a chaotic role, but this could not be further from the truth. While the water spider needs to make sure that the production flow is uninterrupted and unobstructed, they should also follow a standardized process themselves. The job of the water spider is not to increase variability by constantly improvising and by being excessively flexible, but to minimize variation for everybody else on the production floor or within the process. Simply, it makes everybody's job more value-added, and therefore easier to standardize and optimize.<sup>5</sup>

As the water spider's rounds are time-sensitive, and timing should be part of their standardization, they might sometimes end up making too many empty rounds. This is an inefficiency that is often easy to overlook, but it should be addressed. Of course, as the water spider's main role is to keep the whole process ticking, a small amount of inefficiency is to be expected. Remember, they are trying to optimize the system, not their own time, so that will naturally lead to some inefficiency. It can be acceptable as long as the water spider manages to help boost the efficiency of the whole operation.<sup>5</sup>

Using the Plant Simulation software, the layout, VSM, and various inputs were measured and entered in order to produce a



model by which multiple scenarios could be tested. A specific production area was selected (G120 AA). In Figure 7, the team outlined the parameters for the study. The expected output should help management determine the headcount needed and various metrics related to walking distance, capacity requirements, workload analysis and whether the replenishment schedule can meet the production forecast.



Figure 7: Water Spider analysis parameters and approach

The management target was to set up a reusable model to calculate and decide the number of resources to replenish material from the department supermarket to the production cell. The key to the study was the output of headcount demands based on the daily production forecast.

Figure 8 illustrates the value stream map, as depicted in the simulation software. It should be noted that since the Plant Simulation software includes logistics and value stream "objects" that can be configured, simply placing them within the simulation value stream map allows the software and user tremendous flexibility.



Figure 8: Water Spider VSM for G120AA Production Area

Nine experiments were performed in the simulator, variances in layout, distance, the quantity of one container, work sequence, etc. The results of the experiments are shown in Figure 9 below



Figure 9: Water Spider experiments results

The outcome resulted in Experiment 6 as the ideal work sequence and layout while minimizing the total distance traveled, but also ensuring that the production forecast was met. With the production runs in the study, a 25% improvement was identified. Also, it is key to note that this model is now used during every production planning session, to ensure to minimize the number of water spider resources and ensuring that their work sequence and route is optimized to meet the production forecast while minimizing waste.

UV coating robot automation simulation



An automated UV coating cell has been deployed at SNC, as depicted in Image 1. This cell was setup based on the recommendation by the vendor and some initial layout and MS Excel-based time studies. As this is a single cell, the optimization of single processes is done using Process Simulate software. Process Simulate is a digital manufacturing solution

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for manufacturing process verification in a 3D environment. Process Simulate enables manufacturing organizations to virtually validate manufacturing concepts upfront which may include work sequencing within a cell, robot simulation, cobot simulation and, human simulation and ergonomics analysis.

#### Image 1: SNC UV Coating Cell

Simulation for this study was done with Process Simulate utilizing 2D and 3D visualizations created in Siemens NX<sup>TM</sup> CAD software. Although any CAD software that can output JT format (as described earlier) is supported.

The first step in creating the simulation was to ensure we identify all the parts of the cell. As shown in Figure 10, the related positions of human workers, their specific orientation and movement of the robot are modeled.



Figure 10: UV Cell simulation model

Three main modeling activities were necessary to simulate this complex environment:

- 1) The robot movement
- 2) The human resource movement
- 3) The sequence and time simulation, based on virtually commissioning the robot program (recipe)

The robot used to take the readied part from one of the two tables and insert it into the sprayer machine was modeled based on information provided by the robot vendor. The program (recipe) can be created directly in the software or imported into the simulation model so that the actual movement can be simulated. A sample of how this would appear is described in Figure 11.



Figure 11: Robotic movement model

Human movement modeling is also important, as there may be factors of wasted movement to optimize efficiency and speed, while ensuring actions are done safely, within the proximity of the cobot.



ed, and commissioned. Figure 13 describes how that may be done, as was done at SNC for the UV Coating robot loader.

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Figure 13: Robot program simulation and commissioning

At SNC, the robot was simulated along with human worker actions and positions, and in all, the model was defined to validate and simulate production on a regular basis during production planning. SNC realized the following benefits after putting this manufacturing simulation process in place:

- Reduced engineering efforts
- Less debugging
- Shorter commissioning time
- 35% improved line performance

#### Conclusion

Electronics assembly can be delivered at competitive market prices only as long as the manufacturing process is continuously improved. Manufacturing companies are mastering with the help of Industry 4.0 and simulation technology: a high degree of variance, continuously shrinking batch sizes, and fluctuations in order volume that are increasingly difficult to predict. The word "simulation" is defined as the computer-based modeling of the operation of a real-world process or system over time. With this definition in mind, it is easy to understand why simulation is ubiquitous in engineering and industrial organizations. Plant simulation enables studies of material flows, bottleneck analysis at the area and line level, movement optimization, AGV movement simulations, and resource optimization studies. Process simulation enables studies of processes and operations to optimize sequencing of operations, robot and cobot operations, spatial risk analysis when humans are close to robots and cobots, and ergonomics simulation for optimal human movement. Simulation ensures compliance to Lean and removal of "waste".

This paper described the design and implementation of several manufacturing simulation use-cases at Siemens Numerical Controls Ltd., an electronics assembly factory in Nanjing, China. Based on initial bottleneck studies performed at the factory, three (3) main areas were identified as opportunities for improvement; 1) Capacity simulation of wave soldering machines, 2) Logistics material flow simulation, 3) UV Coating robot automation. The model developed and tested for the wave soldering machines is now used in production planning and forecasting, as well as their daily planning meetings, to better order the sequence and product assignment to wave solder machines. The water spider analysis project allowed production planners and manufacturing engineers to determine the optimal number of water spider resources, their work sequence and total path traveled to ensure that production forecasts are met. For the period of the case study, the team recorded a 25% improvement. Finally, we described that with a simulation at the cell level, robot movement and programming simulation combined with human movement and ergonomics simulation allowed an improvement of 35% in line performance.

Manufacturing simulation is no longer reserved only for specialized engineering and industrial organizations. Automotive, Aerospace and large machinery companies are not the only benefactors of manufacturing simulation. Based on this paper, we can clearly see that there are benefits to electronics manufacturing companies as well, for the optimization of production throughput and costs.

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